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## Operitel in top 20

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Local software company Operitel has been listed as one of the top 20 companies in the Learning Management Sector by TrainingIndustry.com.

The growing company is also one of only two Canadian companies on the list.

Operitel President and CEO Mike Skinner said it's great recognition for the firm.

TrainingIndustry.com focuses

on news and developments in the training industry. It also runs an electronic magazine, TrainingIndustry.

The Peterborough-based business is listed alongside multinational, and multi-million dollar companies.

"To be associated with them is great," Skinner said.

It's a highly competitive industry, and Skinner pointed out that about 45% of Operitel's business is "replacement customers," companies that have picked up Operitel's software to replace what they currently have.

"It means we have to do whatever everyone else did, plus do something else that's better," Skinner said.

He said Operitel has never had a customer opt to return to their old software.

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